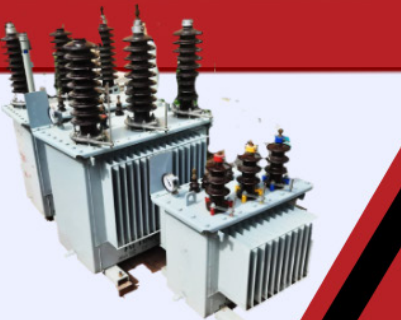


pivotech

COMPANY PROFILE



2023

Customer Satisfaction is Our Growth

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MD's WELCOME NOTE

Receive warm greetings of 2023.

We have every reason to be thankful to, foremost, our team for the positive strides we made together in 2022. When the adversity called for resilience, the team alongside me demonstrated it to unprecedented scales. We are more resilient than a year before.

As ESG (Environment, Sustainability and Governance) agenda is progressively becoming an enabler to business (both from **investors, clients, and public standpoint**). We shall as a company, put focus on staying relevant and compliant to ESG initiatives.

Foremost, we shall have in our mind, customers sentiments throughout our services delivery value chain. We shall endeavour in our pursuits, to foster **sustainable** development metrics and track them progressively throughout the year. On **Governance** compliance, we shall continuously enhance engagement with our staff to keep them motivated to serve.

We shall push the gender-equality initiatives to deliberately grow women inclusion from the current 12% to at least 20% by Dec 2023. On **environment** front, we aim at reducing our carbon emission footprint from **6tons** per month In 2022, to **29tons** monthly in 2023. We shall expedite and advocate further measures to reuse and recycle, embracing circular economy mantra.

Onus is on us to make the World a better place, through our daily actions. It is our call to you all in business, partnerships, and collaborations with us, to walk with us through this ESG journey in 2023.



QUALITY POLICY

Pivotech Company Limited takes all responsible steps in ensuring quality service to all its customers in maintenance and service of mechanical engineering and other civil related works.

Our implemented quality policy is to provide the highest standard embedding our company's core values being honesty, integrity and professionalism in achieving sustainable growth through offering service with consistency satisfaction of the needs and expectation of our customers.

We ensure staff are trained and have skills and knowledge to execute works, external service providers are time to time monitored and evaluated, policy is communicated to all company employees and other stakeholders.

We ensure compliance to relevant statutory and regulatory requirements, establish and review quality objectives at relevant functions to achieve and maintain ISO 9001:2015 certification and continue improving our day to day operations.



HSE POLICY

PIVOTECH Company Limited we cares for people and operational partners in terms of their health, safety and well-being. We have established a health, safety and environmental management system to govern and ensure a safe working environment during our entire operations.

We make sure our people are risk free, competent in their role through health, safety and environmental trainings. We comply with prevailing legislative requirement to meet the need and expectation of our local legal institutions. We have set health, safety and environmental objectives with their specific targets aiming at continual improvement. We value our people and their surrounding environment at large.



INTERNATIONAL STANDARDS OF QUALITY



ISO 9001:2015 | ISO 14001:2015 | ISO 45001: 2018
CERTIFIED



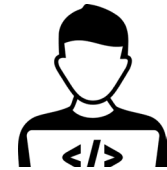
EWURA Certified
Technicians



ERB Registered
Engineers



Six Sigma
Professionals



ICTC Registered
Professionals

ABOUT US

Pivotech has been existent for over a decade, persistently offering services in mission-critical operations from Operation & Maintenance services to telecommunication, banking operations, downstream oil & gas services, maintenance and government infrastructure projects.

CORE VALUES

We follow these guiding principles in all our work to deliver the best results.



HONESTY

We believe in doing the right thing, the right way, all the time.



INTEGRITY

We continue to do the right thing, at any cost for total customer satisfaction.



PROFESSIONALISM

We have the technical knowledge and attention to detail to ensure the highest quality of service with international standards.

OUR MISSION

We pay attention to technological changes and deliver valuable services to our partners, businesses and empowering employees at all times.



OUR VISION



To create and maintain an organization of highly skilled professionals that serves our clients needs with honesty and integrity and to provide an environment that promotes organizational growth and employees self pride.

OUR LEADERS



Joshua Ibrahim

Managing Director

At 15* Years, We have our clients' trust, our obligation is to create today the future they want.



Rabbiel Mwasha

Director
Finance & Admin.

Empathy is increasingly a needed Management skillset in this 4IR era. EQ reigns.



Mugisha Makaka

Director
Projects

Putting together a capable and reliable management team is essential for success.



Eric Chonjo

Director
Business Development

The Great People We have created the Great Company with Great Clients.

OUR TEAM



David
Mkwizu

Change
Manager



Godfrey
Laswai

Technology &
IT Manager



Mussa
Muro

Civil Works
Manager



Adolf
Justinian

SHEQ
Manager



Michel
Mazoya

Electrical Works
Senior Specialist



Irene
Kweka

NOC
Manager



Johannes
John

Non-Telecom
Operations
Manager



Kassim
Kassim

Civil Works
Manager



Masoud
Rehani

PM & QA
Manager



Ebenezer
Kombe

Human
Resource & Admin.
Manager



Justine
Kfanabo

Zonal
Operations
Manager



Mathew
Lubonera

Projects
Manager



Faraji
Mtoi

Zonal
Operations
Manager



Joseph
Luvanda

Finance
Manager



Dennis
Macha

Senior Fleet
Officer



Henry
Cuthbert

Data Analyst



Joshua
Uronu

Senior
Procurement
Officer



Vanessa
Maeda

Marketing
Officer

OUR PEOPLE

PIVOTECH is an ever-growing company with over 260 employees engaged in support, civil and maintenance works. We appreciate the need for all our people to be supported in their career with the group, hence we provide in-house and external training. We understand the need to equip our leaders, both new and experienced with new skills and capabilities. In doing so, PIVOTECH maintains the utmost proactive and responsive service delivery.



OUR SERVICES



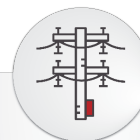
**GENERATOR
MAINTENANCE**



**CIVIL WORKS
& BUILDING**



**TOWER
MAINTENANCE**



**ELECTRICAL
WORKS**



**ICT
SERVICES**



**SURVEILLANCE
SYSTEMS**



**MECHANICAL
WORKS**

POWER & ENERGY



MAINTENANCE

We procure, install and maintain power generators on various scales of implementation. From office use to industrial application, Pivottech has the capacity to serve all back up power management needs.



168
Substation
Connections



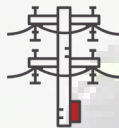
1,361
Diesel
Generators



2k+
Air
Conditioners



121

Transformers
Installed

1,427

High Tension
Poles

195

Medical
Refrigerators

261

Kilometres of
Cabling

PROJECTS

Bagamoyo sugar BGO-12
-6°17'21", 38°45'46", 9
-6°17'21", 38°45'46", 9

We connect unreachable and remote areas of Tanzania to the national grid. Our goal is to support development activities and industrialization that improve our economy.

CIVIL & BUILDING WORKS

Great designs and finishing for maximum customer satisfaction

We combine our skills in construction, with our drive for excellence to deliver amazing results.



40

Service Stations
Re-branding



37

Solar Towers
Constructed



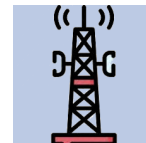
12

Water Projects



22

New Construction
of Service



150

Telecom Tower
Constructions



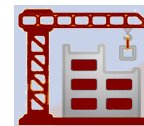
7

Irrigation Projects



11

Roads Projects



10

Building Projects

WATER & IRRIGATION



Clean water is vital for domestic and industrial activities. We provide innovative solutions to support safe water use and sanitation in remote communities and villages.

Development for local communities

Our civil engineers put their skills and effort to construct piped water systems for storage and irrigation.



ENVIRONMENTAL REMEDIATION



Protecting ecosystems from waste oil pollution

Cleaning and refurbishing underground oil tanks to prevent leakage into the surrounding soil.



“A nation that destroys its soil,
destroys itself”

– Franklin D. Roosevelt

ICT SERVICES

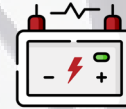
Our experts install and configure office networks and surveillance systems to provide fast and secure communications infrastructures for SMEs and large corporations.



TELECOMS TOWERS

Strong and stable structures built on any terrain

Our trained engineers can work at height to assemble towers for long distance transmissions in urban and remote areas.



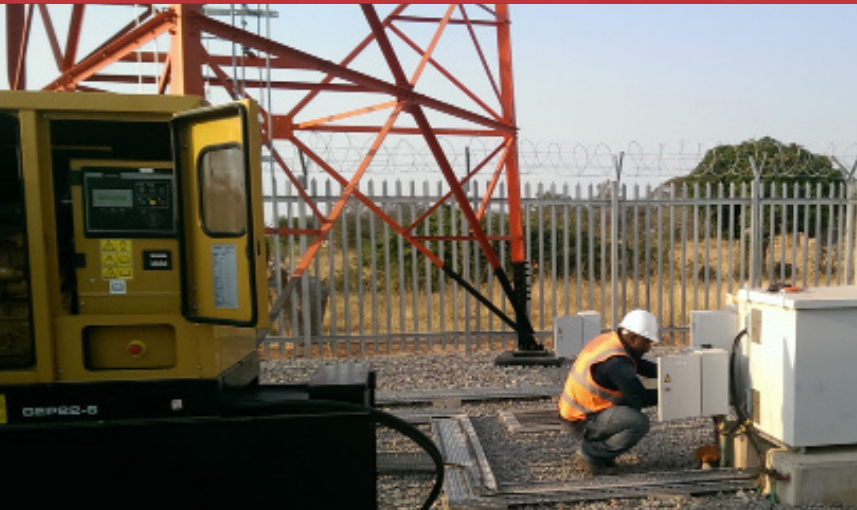
99.999%

Avg. Power
Up-time



24/7

Network Ops
Center



Weather monitoring made easier

Engineering experts at Pivotech are capable of leading niche, large scale projects. Our teamwork ensures we deliver on our clients' requests, tackling all challenges with professionalism and effectiveness.



OUR CLIENTS²⁶

helios towers



vodacom



HUAWEI



TOTAL



GOT
Government
of
Tanzania



US
EMBASSY

monara
TANZANIA



ENGEN

VESTFROST
SOLUTIONS

ACHIEVEMENTS

2017

ISO 14001:2015
CERTIFIED

OHSAS 18001:2007
CERTIFIED

VODACOM HSE
APPRECIATION

2018

ISO 9001:2015
CERTIFIED

TOTAL BEST HSE
RECOGNITION

RANKED IN TOP 100
SMFs 2018/2019

2019

TCRA CLASS A

RANKED IN TOP 100
SMFs 2019/2020

2020

UPGRADED TO CLASS II
ELECTICAL WORKS
LICENSE

ISO 14001:2018 CERTIFIED

2021

UPGRADED TO CLASS I
CIVIL WORKS

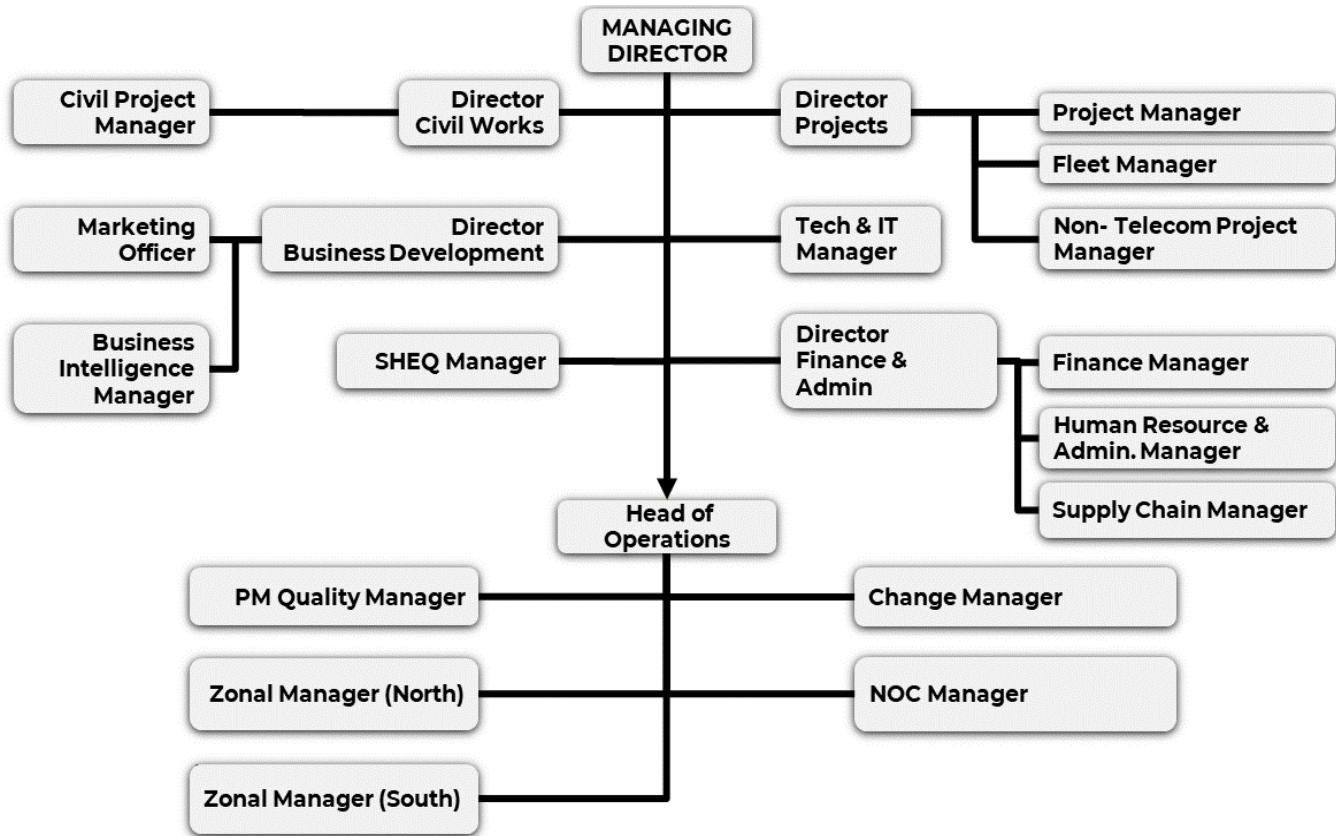
BEST HSE COMPLIANCE
CONTRACTOR AWARDS

2022

UPGRADED TO CLASS I
ELECTRICAL
WORKS

UPGRADED TO CRB
CLASS I

OUR ORGANISATION



TOTAL GREEN CONTRACTOR RATING



TOTAL

Awarded by Total for our compliance with international HSE standards and high quality of work.



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Tanzania.

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"Customer Satisfaction is Our Growth"

